



## Press release

# DieEnergiekoppler GmbH concludes Series A financing

***ElectroFleet on board as an additional strategic investor***

***Financing round secures further expansion and development of Energiekoppler's sales activities.***

Dresden, 9th January 2023 - Energiekoppler GmbH, an innovative software company for energy management solutions and a spin-off from two renowned institutes - the Institute for Electrical Power Supply and High Voltage Technology and the Institute for Building Energy Technology - at Dresden University of Technology, has successfully completed a Series A financing round. In the course of this round, the Osnabrück-based cleantech company ElectroFleet has joined as an additional strategic investor alongside the existing investors LEAG and TGFS - Technologiegründerfonds Sachsen. The financing round secures the further development of Energiekoppler's products and expansion of its sales activities.

**Jens Werner, founder and CEO of DieEnergiekoppler**, on the financing round: "This financing round is an important milestone for the further expansion of our company. This investment enables us to further develop our products in line with market requirements, to expand our team and to broaden and sustainably develop our business overall. We will now strengthen our team in a targeted manner, particularly in product development and sales. In addition, investments will be made in sales and marketing to further expand our presence and reach. However, we are particularly pleased that ElectroFleet has joined us as a strategic investor. This investment strengthens the existing strategic product partnership between Energiekoppler and ElectroFleet and underlines the joint commitment to innovative energy technologies in the energy sector."

**Mark Hellmann Regouby, founder and CEO of ElectroFleet**, comments on his company's investment: "We are honored to join the other shareholders to support the continued development of Energiekoppler. The founders and team are doing amazing work, and we are happy to take this next step in our long-term strategy to enable the decarbonization of mid-sized companies in Germany. This is our first investment out of our Venture fund, ElectroFleet Ventures GmbH, which supports technologies and teams essential to us achieving our mission of solving energy problems of German mid-sized companies."

**Robert Klimpke, Head of Innovation at LEAG, said:** "We are proud to deepen our existing partnership with Energiekoppler through this financing round and look forward to working with ElectroFleet as a shareholder. With the closing of this financing round, we once again underline our ongoing commitment to pioneering innovation in the energy sector."

**Martin Liebsch, Group Head Digital Tech / Authorized Representative, Start-Up Investments at TGFS, adds:** "We have been supporting DieEnergiekoppler GmbH for several years and are convinced that the current financing round will take the company's further growth to a new



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level. The strategic investment by ElectroFleet demonstrates our confidence in the company's technological development and business model. This partnership strengthens our long-standing support for innovative start-ups in the energy sector and confirms our commitment to pioneering technologies."

The collaboration between the three investors and Energiekoppler represents a pioneering synergy to further develop innovative energy solutions and virtual power plants and to make the energy sector sustainable.

### **About DieEnergiekoppler GmbH**

Energiekoppler GmbH is a software-as-a-service company that offers an innovative technology for the optimal control of decentralized energy systems in conjunction with renewable energy systems. The company is a spin-off from two renowned institutes at Dresden University of Technology, the Institute for Electrical Power Supply and High Voltage Technology and the Institute for Building Energy Technology.

Energiekoppler GmbH is particularly concerned with the challenges of conventional networking technologies, especially virtual power plants, and focuses on increasing the economic efficiency of the integration of smaller energy systems.

Its innovative technology, the "Flexibility Plant", opens up new perspectives for virtual power plants by enabling the economical and application-oriented integration of fuel cells, heat pumps, photovoltaic systems and storage technologies for the first time. This ensures a balanced, secure supply of electricity and heat in independent regional energy communities, including consideration of the area of electromobility.

The highly automated and technology-open flexibility plants offer energy suppliers, municipal utilities, energy communities, marketers and plant operators the opportunity not only to monitor plants, but also to actively control them in a fully automated manner for regional energy balancing or exchange price-optimized for additional revenue potential in energy trading with unlimited plant size.

The team started in 2018 with the BMWi's EXIST research transfer funding and was placed as one of nine start-ups in the SpinLab Accelerator program in autumn 2019. In November 2021, Energiekoppler closed a first round of financing from LEAG and Technologiegründerfonds Sachsen (TGFS). In November 2023, the company successfully closed a Series A financing round with the participation of LEAG, TGFS and ElectroFleet.

Further information can be found at [www.dieenergiekoppler.com](http://www.dieenergiekoppler.com).

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### **About ElectroFleet**



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ElectroFleet is an energy supplier with self-produced, renewable energy for SMEs. Together with our customers, we form a strong community of German companies that are jointly implementing the energy transition towards a CO2-free energy supply. Our virtual power plant (consisting of solar plants, wind turbines and battery storage systems), the "ElectroFleet", ensures planning security through fixed prices and long-term contracts as well as an optimal energy supply based on an innovative energy management system.

The company was founded by Mark Hellmann Regouby in Osnabrück in 2021. ElectroFleet benefits from long-term financing secured by the entrepreneur himself and a well-known family office and is currently starting to implement its first customer projects throughout Germany.

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### About LEAG

LEAG, based in Cottbus, is the joint brand of Lausitz Energie Bergbau AG and Lausitz Energie Kraftwerke AG. LEAG covers almost 10% of the German electricity supply and is thus the second largest German electricity supplier with 7,000 employees.

LEAG's corporate development envisages the development of renewable power generation of up to 7 gigawatts by 2030 and up to 14 gigawatts by 2040. With the transformation of the energy landscape in the Lusatian mining district, LEAG is not only developing Lusatia into a decarbonized model region, but is also creating a green electricity supply with unique 24/7 secured quality (green base load).

In order to make green electricity reliably available, LEAG is investing in the expansion of industrial-scale electricity storage facilities with a capacity of up to 3 GW by 2040. In addition, flexible gas and hydrogen power plants with a capacity of up to 4.5 GW by 2040 and up to two gigawatts of hydrogen electrolysis are to be built at all LEAG power plant sites.

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### About the TGFS Technologiegründerfonds Sachsen

The TGFS Technologiegründerfonds Sachsen provides technology-oriented founders with equity capital for the seed and start-up phase. The fund was first set up in 2008 by the Free State of Saxony (including ERDF funds) and Saxon financial institutions and has since supported over 100 start-ups. The TGFS entered its third fund generation in 2023. The TGFS focuses on young, innovative, technology-oriented companies in the ITC,



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semiconductor and microsystems technology, medical technology, life sciences, environmental and energy technology and new media sectors that are based or have their place of business in Saxony.

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